

Steve C. Hall

Background:

Born and raised in Wilmington, I have had the pleasure of watching Wilmington and the surrounding areas grow over the last 40+ years. I've earned my commercial pilot's license from Lenoir Community College in 1992 and went on to pursue Bachelor of Science degree in Industrial Technology at East Carolina University, which I received in 1995.

Prior to joining Maus, Warwick, Matthews & Co. in 2006, I owned and operated an electronic payroll firm for 10 years, serving local businesses in southeastern North Carolina.

Since 2006, I have been involved in wide array real-estate transactions; my primary focus is on the sales and leasing of office space in the greater Wilmington area. I have also been highly involved in the sales and leasing of industrial, retail, land and income properties. I have been fortunate to work with several national firms in the site selection process along with regional and individual owners either relocating or starting a new business venture. I am actively pursuing the Certified Commercial Investment Member (CCIM) designation.

Qualifications:

- Commercial Real Estate Advisor/Broker at Maus, Warwick, Matthews & Company since 2006.
- 2014 President of Realtor Commercial Alliance of Southeastern North Carolina (RCASENC).
 - Serving on the Government Affairs Committee with Wilmington Regional Association of Realtors.
 - Serving on the MLS & Legislation Committee with RCASENC.
- Serving as Co-Chair on the North Carolina Association of Realtors RCA Board of Governors.
- Member and working to obtain the Certified Commercial Investment Member designation.

Core Services:

- Tenant Representation
- Landlord Representation
- Site selection
- Specializing in the sales and leasing of office and industrial properties.
- Ability to utilize the necessary technology to appropriately communicate the details of a transaction to ensure the clients goals are met.
- Quality client relationships built through loyalty, ethical behavior, attention to detail, strategic marketing and networking.

Notable Clients and Transactions:

Phone: (910) 279-3227
Fax: (910) 395-4608

SteveHall@mwmrealestate.com
2524 Independence Blvd, Wilmington NC 28412

Steve C. Hall

Tenant Leasing Representation

- Wells Fargo Wealth Management relocated the corporate office in Wilmington with a BTS opportunity for a class A 7,000rsf office.
- Wells Fargo Financial Advisors relocated the corporate office in Wilmington with a BTS opportunity for a class A 13,000rsf office.
- Battery Systems opened their first east coast operation in Wilmington with a 12,000rsf industrial location.
- Site selection for a 50,000 + sf retail BTS development in the northern section of New Hanover County.

Landlord Leasing Representation

- Cape Fear Public Utility Authority (CFPUA) lease was successfully renegotiated to ensure long-term stability to their current location. 31,000sf class B office space in Wilmington.
- Town Bank Mortgage opened their first North Carolina location in Wilmington with a Class A 7,000rsf office.
- PolyQuest relocated their corporate office in Wilmington to our Class A office location. 14,500rsf
- Majestic Marble and Glass relocated their Wilmington location. Industrial 15,000rsf multi tenant space.
- Hedrick Garner Attorneys relocated their Wilmington Corporate 13,000 rsf Class A office location.

Notable Sales Transactions:

- As Seller's agent, sold 4925 New Center Drive, Wilmington NC. Formerly known as Wilson's restaurant this 31,000sf facility sits on 5 acres of RB zoned land and now the future home of Macedonia Baptist Church.
- As Seller's agent, sold 3809 Shipyard Blvd, Wilmington NC. Former home to Time Warner Cable's regional call center. This 44,000 square foot facility sits on 5 acres of the land and now is the home to Southeastern Center for MH.
- As Seller's agent, sold 21 South Front Street, in the CBD/historic district of Wilmington. This 17,000 square foot building, under new ownership, will be revitalized with a primary use as office space.
- As Seller's agent, sold 5301Sidbury Road, Castle Hayne NC, formerly known at the Rock Church of Wilmington. This beautiful property consist of 80 acres with 49,000 square foot Class A facility. Currently owned by New Hanover County Schools.

Note: The mentioned transactions above were all performed in 2012 to current. Additional transactions can be provided upon request.